

Monthly Sales Report					
Reporting Period					
XX/XX/XX – XX/XX/XX					
Sales by Weeks					
Week #	Products Sold	Sales Revenue	Weekly Goals	Variance	Notes
Week 1	56	45000	40000	5000	
Week 2	48	68540	65000	3540	
Week 3	35	35990	35000	990	
Week 4	55	44880	43000	1880	
Week 5	99	95900	95000	900	
Totals	293	290310	278000	12310	
Sales by Products					
Product Name	Units Sold	Sales Revenue	Revenue Goals per Product Name	Variance	Notes
Product 1	355	38000	40000	-2000	
Product 2	516	67055	65000	2055	
Product 3	333	36125	35000	1125	
Product 4	444	46777	43000	3777	
Totals	1648	187957	183000	4957	
Previous Month Comparison		Current Month		Previous Month	
Product Name		Units Sold	Sales Total	Units Sold	Sales Total
Product 1		355	38000	346	36500
Product 2		516	67055	512	66000
Product 3		333	36125	366	36825
Product 4		444	46777	480	47123

	
Analyze Sales, Returns, and Profit in Kladana	

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