| **Yearly Sales Report** | | | | | |
| --- | --- | --- | --- | --- | --- |
| Reporting Period | | | | | |
| XX/XX/XX – XX/XX/XX | | | | | |
| **Month** | **Products Sold** | **Sales Revenue** | **Monthly Goals** | **Variance** | **Notes** |
| January | 545 | 45000 | 40000 | 5000 |  |
| February | 578 | 36000 | 35000 | 1000 |  |
| March | 357 | 78000 | 77000 | 1000 |  |
| April | 547 | 69000 | 70000 | -1000 |  |
| May | 888 | 55000 | 56000 | -1000 |  |
| June | 555 | 77000 | 76000 | 1000 |  |
| July | 796 | 65500 | 65000 | 500 |  |
| August | 487 | 88500 | 88000 | 500 |  |
| September | 689 | 39990 | 39000 | 990 |  |
| October | 795 | 78000 | 77000 | 1000 |  |
| November | 596 | 85000 | 84000 | 1000 |  |
| December | 789 | 77000 | 78000 | -1000 |  |
| **Totals** | **7622** | **793990** | **785000** | **8990** |  |